



**CREST**  
MEDICAL

**Stericlens<sup>®</sup>**



**Irripod<sup>®</sup>**



Crest Medical Ltd  
has acquired  
Irripod<sup>®</sup> & Stericlens<sup>®</sup>  
from CD Medical Ltd  
as of 1st April 2023

HOW TO  
TRADE WITH  
CREST MEDICAL

For a Healthier Tomorrow

[www.crestmedical.co.uk](http://www.crestmedical.co.uk)

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**Stericlens®**



**Irripod®**






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# Product Order Details

Please use the following product information in your purchase order.

## Irripod® and Stericlens® - Product Information

ITEM CODE	4002	300721	300720
PIP CODE	3137155	3059458	3059482
NHS PRODUCT CODE (NPC)	MRB742	ELZ007	ELZ008
<b>PRODUCT INFORMATION</b>			
IMAGE			
PRODUCT NAME	20ml Irripod® Sodium Chloride Irrigation Pods 0.9% (Box 25)	100ml Stericlens® Sterile Saline Spray (Each)	240ml Stericlens® Sterile Saline Spray (Each)
WEB LINK	<a href="https://irripod.co.uk">https://irripod.co.uk</a>	<a href="https://stericlens.co.uk">https://stericlens.co.uk</a>	
<b>PACKAGING INFORMATION</b>			
CASE QUANTITY (UNIT OF ISSUE) *	10 Boxes (of 25 pods) per case	16 Units per shipper	24 Units per shipper
<b>PRICING INFORMATION</b>			
STANDARD WHOLESALE PRICE**	£5.1400	£2.6000	£2.7800
DRUG TARIFF PRICE	£6.0500		£3.2696
SUGGESTED RETAIL PRICE	£ 9.55	£9.99	£ 15.99

\*Order quantity in multiples of Case Quantity (Unit of Issue) is required for accessing wholesale pricing.

\*\* Prices shown are the standard pricing, provided only for reference. Valid volume discount applies.



## If you have traded with Crest Medical before

All you need to do is add these products to your next purchase order, using the same descriptions and product codes when you previously ordered from CD Medical. You can find the product ordering information in the Product Sheet above or online.

However, if you have any questions or suggestions, please do not hesitate to contact us by phone or email. Our friendly team at Crest Medical Ltd will be able to assist you with everything about the purchase process.

## If you are completely new to Crest Medical

### ORDERING PROCESS

A valid customer account is required for processing orders. If you have not traded with us before, we will assist you to open an account upon receiving your first order. (You can find more about opening an account in the section below.)

If you are not sure whether you have an account or not, please send us your order anyway and let us check for you.

We accept orders sent via **email**, **telephone** or **fax**. Please find the details below:

✦ Email: [sales@crestmedical.co.uk](mailto:sales@crestmedical.co.uk)

✦ Phone: **0845 230 2092**

✦ Fax: **0845 230 2091**

We will send you an order confirmation once your order has been successfully processed. Under certain circumstances where your order cannot be processed immediately (such as a popular item going out of stock or having an updated price), our customer service team will contact you as soon as they can to discuss options.

If you have any questions or suggestions, please do not hesitate to contact us. Our team at Crest Medical Ltd will be able to assist you.

### NEW CUSTOMER ACCOUNT & CUSTOMER CREDIT

New trade customers will need to complete the New Customer Account Application before placing any orders. The process of opening a new trade account is straightforward. It usually takes less than a day to complete the process.

An overview of the process is shown below.

- 1. Initial Call.** To ensure suitability, we will conduct a short call to gather some basic information about your business and trading needs. You do not need an appointment.
- 2. Application Form.** We will then require you to complete and submit your Application Form ([download here](#)). As part of the procedure, you will also be required to agree to our Terms & Conditions ([download here](#)) and provide your signature.

**CONTINUED ON PAGE 5...**

## NEW CUSTOMER ACCOUNT & CUSTOMER CREDIT CONTINUED...

- 3. Credit Checks.** We will run a few checks on the information you have provided us using both public credit score systems and in-house records. The final credit amount approved is based on several factors such as the volume of spending, recommended by a third-party credit system and approved by our credit team. If all checks are passed, a new account will be created. We will provide you with the following information:
- a. **Unique Account Number**
  - b. **Credit amount**
  - c. **Crest Medical Bank Details**

Please note, as an alternative to the Credit Check process mentioned above, we will honour any existing payment terms you have with CD Medical Ltd. If you wish to keep those payment terms instead of starting from fresh, please indicate so when contacting us. Our standard payment term is '30 days end of the month' (i.e., payment is due 30 days after the end of the month in which you receive the invoice).

## BANK DETAILS (PAYMENT) & CREDIT CONTACT

For payments made in GBP, you can find the bank details [here](#).

As a global business, we accept payments in many currencies (including EUR and USD). For payments made in any currency other than GBP, please contact our Finance team for assistance. Please find contact details below.

- ✦ Name **Laura Tait**
- ✦ Title **Credit Control**
- ✦ Dep. **Finance & Accounts**
- ✦ Email **credit.control@crestmedical.co.uk**
- ✦ Tel1 **0845 287 0598** (Finance & Accounts Department)
- ✦ Tel2 **0192 589 8231** (Credit Control direct line)

## DELIVERY & TRACKING

All UK orders will be despatched from our HQ in Warrington and delivered to you by our carrier partner Parcelforce Worldwide ([www.parcelforce.com](http://www.parcelforce.com)). Our standard delivery option is Day 1 for Day 3. However, most orders are dispatched next day. Accelerated shipping arrangements are available upon request. UK Shipping options and charges are summarised below.

- ✦ Free standard delivery for orders above £200 (excl. VAT)
- ✦ £9.99 for Standard Delivery (**express48**)
- ✦ £10.99 for Next Business Day (**express24**)

Please note, standard delivery may take longer for remote locations.

Order tracking services are enabled on most orders. However, the tracking information is not available at the stage of order confirmation. We are updating our system to provide tracking information automatically. Until then, feel free to contact us and we will provide the tracking for you.

For International shipping, please speak to our customer service team.



## Introducing The Customer Service Team

**Crest Pharma**, Crest Medical's division focused on developing opportunities in the Pharma market, will be managing the **Irripod®** and **Stericlens®** brands.

Both **Irripod®** and **Stericlens®** products are included in the Drug Tariff. Anyone within the **Crest Medical Sales** and **Customer Service Team** can help you process orders. If you do have specific questions that require expert knowledge about the products, our **Crest Pharma** team will be able to help

Here is a brief introduction to the members of the Pharma team:



### Sally Gibbons

Commercial Director

**T:** 0737 906 0799

**E:** sally.gibbons@crestmedical.co.uk

- ✦ 14 years' experience working in export mainly focusing on the Middle East, Africa and Caribbean markets
- ✦ 10 years experience working in Clinical Trial & Comparator supplies
- ✦ Involved & responsible for the start-up of 3 pharmaceutical businesses
- ✦ Facilitated the registration of 4 pharmaceuticals medicines into KSA and Egypt
- ✦ 2021 - Responsible for commercial aspects of the Pharma department to drive sales



### Emma White

Account Manager

**T:** 0787 737 0500

**E:** emma.white@crestmedical.co.uk

- ✦ 20+ years' experience in various sales roles in the housing industry
- ✦ Joined Crest Pharma in Nov 2019 as Account Manager
- ✦ Responsible for the management of top 5 customer accounts, managing them from start to finish
- ✦ Expert in Quotations and Export
- ✦ Hobbies include spending quality time on the weekends with my husband and 3 children and having long walks over the Peak District with dog Millie



### Megan Kay

Commercial Assistant

**T:** 01925 898 258

**E:** megan.kay@crestmedical.co.uk

- ✦ 8 years' working in Customer Service straight from high school
- ✦ Joined Crest Medical in 2019 as Customer Service Advisor
- ✦ Responsible for the reporting and admin for Commercial Director. SAP data expert. Management of all admin for Crest Pharma
- ✦ Expert in Quotations; manages 8 accounts
- ✦ Expert is Export Documentation
- ✦ Hobbies are spending quality time on the weekends with family and friends, hiking and mountain climbing

# About Crest Medical Ltd | FAQ's

**Crest Medical Ltd**, part of the **Crest Medical Holdings Group** of companies, is a well-established supplier of first-aid, pharmaceuticals, Personal Protective Equipment (PPE) and medical consumable products to the Hospital, Retail, Pharma and Occupational Health & Safety markets in both the UK and internationally.

For over 25 years, **Crest Medical Ltd** has been a leading name in the First Aid and Medical Supplies market. **Crest Medical Ltd** sources, manufactures and supplies a range of wound care products; first aid kits; bandages; dressings; plasters; eyewash; footcare products; gloves; pharmaceuticals, and medical supplies through our own market-leading brands, our customers' own private label brands, and manufacturers' brands.

The **Crest Medical Holdings Group** consists of:



**Crest Medical Ltd** -  
A leading name in the  
First Aid and Medical  
Supplies market.



Specialist in providing  
warehousing, distribution,  
and supply chain services  
to healthcare related  
third-parties (3PL).



Focused on developing  
and commercialising a  
portfolio of innovative  
niche medical Devices.



An Award-winning  
leading supplier of  
Occupational Health  
products and services  
in the UK.

The Group's strategy is to focus on the Healthcare Market and grow organically and by acquisition.

Our organic growth strategy is to increase market share, driven by exceptional commercial execution, leading on quality and sustainability and improving operational efficiency, all of which will give us a strategic advantage.

Where the Group sees strategic synergies, we will also accelerate growth by acquiring complementary healthcare brands and businesses to further enhance our positioning as a market-leading supplier to our target sectors.

You can find more about **Crest Medical Ltd** by visiting our website [www.crestmedical.co.uk](http://www.crestmedical.co.uk)

**Stericlens®**

**Irripod®**

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The advertisement features three overlapping circles: a blue circle on the left containing the Stericlens logo and two spray bottles (240ml and 100ml); a purple circle in the center containing the Irripod logo and a box of 25 x 20ml pods; and a gold circle on the right containing the acquisition announcement. The products are shown against a white background with a light blue and purple pattern of dots.